

# P&O'S 3 FARE STRUCTURE

## ALWAYS ON = MORE CHOICE

We know some clients simply want the lowest fare and some want extra inclusions. With three fare options in market for all cruises at all times you can choose a fare tailored to your needs

FARE TYPE	FARE FEATURES
<b>VALUE PLUS</b> <i>Fare</i>	<b>INCLUSIONS, VALUE ADDS AND FLEXIBILITY</b> Perfect for clients wanting an all-inclusive experience and flexibility. Value Plus Fares include the current retail campaign offer plus premium inclusions like beverage and Wi-Fi packages. This fare also offers flexible payment and refund policies.
<b>VALUE</b> <i>Fare</i>	<b>VALUE ADDS AND FLEXIBILITY</b> Perfect for new to cruise clients with value adds and flexibility. The Value Fare will include a range of special offers or value adds that change with each new retail campaign. Plus the Value Fare offers flexible payment and refund policies.
<b>GO</b> <i>Fare</i>	<b>THE 'JUST GO' NO FRILLS FARE</b> Ideal for price sensitive clients with firm travel plans. The Go Fare is available all the time on all cruises. Simple!

# P&O'S 3 FARE STRUCTURE

Recommended  
for first-time cruisers

## VALUE PLUS *Fare*

*Inclusions, value adds and flexibility*

Standard deposit amount  
due at time of booking

Flexible refund policy<sup>></sup>

Free name change<sup>^</sup>

Choose your room<sup>+</sup>

Includes special offers or value adds  
that vary with each retail campaign offer

Includes Beverage Package  
for the first two guests in room<sup>\*</sup>

Includes Wi-Fi Package (250 MB)  
for the first two guests in room

PLUS  
Book early and receive  
priority check-in  
& tenders<sup>-</sup>

## VALUE *Fare*

*Value adds and flexibility*

Standard deposit amount  
due at time of booking

Flexible refund policy<sup>></sup>

Free name change<sup>^</sup>

Choose your room<sup>+</sup>

Includes special offers or value adds  
that vary with each retail campaign offer

## GO *Fare*

*The 'just go' no frills fare*

Standard deposit required  
at time of booking

Non-refundable deposit

\$50AUD fee per name change

## FLEXIBLE PAYMENT POLICY

Available on Value and Value Plus Fares, clients can secure their booking with the standard deposit required. Full payment due 75 days prior to cruise departure.

## >FLEXIBLE REFUND POLICY

Clients booked on the Value Fare or Value Plus Fare can cancel their booking up to 6 months prior to the cruise departure and receive a full refund.



<sup>></sup>Guests booked on the Value Fare or Value Plus Fare can cancel their booking up to 6 months prior to the cruise departure and receive a full refund. <sup>+</sup>Choose a specific room at time of booking, subject to availability. <sup>^</sup>To be eligible, one original guest must always remain in the room to retain the features of that particular booking. <sup>\*</sup>Beverage packages are applicable to the first two guests staying in each room. Soft drink packages are included on cruises 6 nights and less, Melbourne Cup and State of Origin cruises. Premium Beverage Package is included on all other cruises of 7 nights or longer. Premium beverage package is only available to guests aged 18 years and over. <sup>-</sup>Priority check-in and tenders are available only to the first 100 guests booked per cruise.